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Top 10 Change Management Consulting/Service Companies in Europe 2019

hange management focuses on people, and it is about ensuring any change is thoroughly, smoothly and lastingly implemented in an organisation. It provides conceptual scaffolding for employees, the process, and also for the organisation implementing the change. In today's rapidly changing market dynamics, proactive management of change to optimise future adaptability is a more creative way of dealing with the dynamism of industrial transformation. Organisational change management also requires an emphasis on planning and employee training. Most of the changes that businesses encounter today involve new technologies or communication systems. Project managers need to ensure that employees are continually trained in any new technologies that will be required to use for their business to remain current with modern industry practices.

Change at the structural level of a company may often lead to the creation of new departments or teams that focus on new business priorities. In most cases, change may require the consolidation or elimination of existing departments. In either case, the workforce has to face the prospect of significant disruption of their work responsibilities. To address this issue, organisational change managers must focus on the ways that enable restructuring without encouraging excess stress on employees.

This edition of HR Tech Outlook features companies such as Faculta, Tamahris and MenschWert Consulting that are at the forefront in offering agile change management services. HR Tech Outlook's editorial board has assessed and shortlisted some of the most prominent organisations in the industry that solve challenges by implementing the current trends in the space. Through this special edition, we present to you Top 10 Change Management Service Providers in Europe 2019.



Company: THREE60°

Description:

A change management consulting company that helps companies achieve maximum outcomes out of their change initiatives

Key Person: Arne Wölper, Managing Director Website: three60degrees.de



THREE60°

Change Management Done Right

hange management is not about making employee feel good or adopting latest change management theories, but it is about performing changes efficiently with best results for the company – however, key factor for successful change is the employee," begins Arne Wölper, Managing Director at THREE60°. "Therefore, at the core, change management programs should be designed to motivate people to be more enthusiastic and to change resistance into commitment. Best, people should become an intrinsic part of the change management journey, aligning themselves with the company's goals." Driven by this vision, Wölper believes that it is a mistake to attribute change management as a prerogative of HR or middle-level managers. Change management is not project management! On the contrary, "business leaders should lead these programs from the front," he says. However, given the limited time and resources that leaders have, executing plans to perfection becomes daunting. This is where THREE60° enters the picture.

The leadership at THREE60° has decades of experience as senior executives and interim managers, handling critical operations and executing many change programs with marked precision. Unsurprisingly, the company's motto reads, "change in practice, not just in theory." With such a mindset, THREE60° engages its clients at the eyes level and fully understands the needs of every individual—from the C-level executive to the work floor associate. The company analyzes its requirements comprehensively and develops practical measures to perform change management tasks successfully. "Beyond one-time execution, we strive for sustainable changes. Therefore, we support the change from planning to implementation in the company's DNA," says Wölper.

Although the consulting industry reinvents itself by building new solutions every few years, "it is just the old wine in a new bottle," informs Wölper. To that end, THREE60° relies on effective solutions to drive the speed and value of their services. Specifically, the company leverages ActeeChange because of its effectiveness in sparring, analysis, and manager training. Team THREE60° not only engages leaders to improve their decision making but also works with middle-level managers and the staff to explain to them various change management theories and derive concrete measures for augmenting employee performance.

Shortly after a theoretical introduction to change management, THREE60° immediately moves into practical applications because, at the very end, the change done



efficiently in a short time with good results is what matters. The kickoff seminars are followed by analysis where THREE60° assesses the change performance together with the key player by placing stakeholders and projects on the ActeeChange board. "Although it can be done in the computer, I prefer the floor or sparring boards because of the haptic experience," says Wölper. The company involves an interdisciplinary team of its clients to build a common vision of the future at the organizational level. Such an approach helps teams comprehend the reasons behind resistance and inefficiencies in change management. "They also learn what practical measures are needed to get the right stakeholders in the boat and carry on with their efforts," he adds.

THREE60°'s collaboration with companies in the maritime industry stands as a testimony to its impeccable service delivery. A shipping and cruise business was on the verge of a decline in restructuring ship procurement and maintaining organizational growth. THREE60° developed a concept for the organization and initiated the recruitment. It then restructured the strategically important procurement process. Also, THREE60° could easily pivot cost accounting in the nautical-technical area as the basis for the operational cost optimization.